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ORANGE COUNTY DISTRICT ATTORNEY

NEWS RELEASE

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Case # 17CF1361-17CF1369,

17CF1372-17CF1373

Date: June 5, 2017

PHASE I CHARGES FILED ON 10 ATTORNEYS AND SIX CAPPERS IN MASSIVE MULTI-MILLION DOLLAR WORKERS COMPENSATION INSURANCE REFERRAL SCHEME

*Largest number of attorneys charged in one case in Orange County history

SANTA ANA, Calif. – Ten attorneys and six cappers were charged today for participating in a massive multi-million dollar workers' compensation insurance referral scheme that exploited persons in predominantly Spanish-speaking communities. This is the first phase of filing resulting from a 3-year insurance fraud investigation by the Orange County District Attorney's Office (OCDA) Bureau of Investigation, Insurance Fraud Unit with assistance from the California Department of Insurance (CDI).

Charges	Defendants (Attorney)	Defendants (Cappers)
Charged on June 5, 2017, with multiple felony counts	• Jon Woods, 56, Cypress,	Carlos Arguello III, 35, Tustin
of:	State Bar #181388	o Maximum sentence: 29 years and eight months in state prison
 Conspiring to refer clients for compensation 	Payman Zargari, 49, Sherman Oaks, State Bar #208451	• Edgar Gonzalez, 50, Anaheim
 Referring patients/ clients with reckless disregard for 	• John Jansen, 49, Santa Ana,	o Maximum sentence: 20 years and eight months in state prison
commission of fraud Insurance fraud	State Bar #182405	Boris Mikhayovich Dadiomov, 31, San Diego
	 Fari Rezai, 39, Irvine, 	

Sentencing Enhancements:

- Aggravated white collar crime over \$500,000
- Loss over \$1.3 million

State Bar #195149

Lionel Eduardo Giron, 49, Pomona,

State Bar #200450

Dennis Ralph Fusi, 73, Lakewood,

State Bar #70905

 Jorge Humberto Reyes, 39, Los Angeles,

State Bar #232350

Rony M Barsoum, 43, Los Angeles,

State Bar #231843

Robert Irving Slater, 67, Encino,

State Bar #67572

· Robin Jacobs, 52, Sherman Oaks

State Bar: #167089

Maximum sentences range from seven years to 25 years and eight months in state prison

- Soraida Veronica Castro, 42, Imperial Beach
- Tania Arguello-Plasencia, 31, Tustin
- Dulce Gallegos, 30, San Ysidro

*Individual complaints specifying charges for each defendant are available upon request.

Circumstances of the Case

- In 2005, Carlos Arguello III is accused of forming Centro Legal Internacional, an "advertising" company, and securing unlawful referral contracts with 20 to 40 workers' compensation insurance and personal injury attorneys.
- Arguello is accused of requiring all participating attorneys to sign annual contracts for his "joint advertising program."
- Defendant Arguello is further accused of creating contracts that specified a monthly fee and named the
 marketing service provider as Centro Legal Int'l, Justicia Legal Int'l, or Centro de Abogados Int'l, which were
 owned by Arguello and operated by his associates.
- Arguello is accused of requiring the attorneys to use several other companies owned or controlled by Arguello and Edgar Gonzalez, including: USA Photocopy, C & E Technology, Professional Document Management, and Providence Scheduling.
- Defendants Tania Arguello Plasencia, Boris Mikhayovich Dadiomov, Soraida Veronica Castro, and Dulce Gallegos (Cappers) are accused of working and capping for Arguello.
- Arguello and Gonzalez are accused of being the masterminds behind the unlawful referral network.

How the Referral "Mill" Worked

- The defendant attorneys in this case are accused of paying a monthly fee for the Cappers to procure and deliver an agreed upon minimum number of retained clients per month.
- Cappers are accused of distributing flyers and business cards in predominantly Hispanic neighborhoods, businesses, swap meets, and the U.S.- Mexico border.
- Cappers are further accused of publishing advertisements in Spanish-language publications and using
 misleading websites offering legal services, including iwantmylawyernow.com, instantlawyeraccess.com,
 centrodeabogadosinternacional.com, uniondeabogadoslatinos.com, and unitedinjuryattorneys.com.
- Each website and advertisement offered a "free consultation" via an online consultation form or a toll-free number.

- The toll-free numbers for Centro Legal Int'l, Justicia Legal Int'l, and Centro de Abogados were all directed to a call center in El Salvador.
- Once a caller showed interest in signing up, Cappers are accused of dispatching a recruiter, who acted as an
 agent from the subscribing law firm, to the caller's home within 24 to 48 hours to obtain the applicants'
 signatures on an intake packet, numerous blank documents, and an attorney retainer agreement, without
 any contact with or input from the assigned attorney.
- Cappers are further accused of forwarding the completed intake packet to participating attorneys and medical providers within the referral network.
- In addition to paying monthly "marketing" fees, the attorneys involved in the scheme are accused of using copy services owned or controlled by Cappers and authorizing staff from various copy companies run by the cappers to inspect the attorneys' client files for information to prepare copy service orders for subpoening records.
- The attorneys are accused of permitting Cappers to order, prepare, and submit documents on behalf of the attorney without attorney oversight or approval in violation of law.
- On the medical provider side, individual medical providers are under investigation for paying for patients recruited by the Cappers, and then prescribing durable medical equipment and pharmaceutical goods through vendors, and referring diagnostic imaging requests to companies chosen by the Cappers.
- In 2014, the OCDA received a tip from a major insurance carrier and initiated an investigation in conjunction with CDI, which led to the investigation into the unlawful referral scheme.
- As there will be other phases, the OCDA and CDI will not be providing further details at this time.

Laws Against Receiving Compensation for Referrals

Business & Professions Code § 6152 prohibits individuals or businesses from procuring clients (aka "capping") for attorneys or law offices. Likewise, Insurance Code § 750 and Labor Code § 3215 also prohibit attorneys from paying cappers for referred clients. Insurance Code § 750 and Labor Code § 3215 also prohibit copy service companies from offering any type of consideration to attorneys in exchange for the referral of business. Moreover, conspiring to illegally refer or pay for clients and hiding the capping from the insurance company in order to obtain benefits is further prohibited by Penal Code §§ 549, 550(a)(1), and 550(b)(3).

The Orange County District Attorney's Office Bureau of Investigation investigated this case with the assistance of the California Department of Insurance.

Prosecutor: Deputy District Attorney Noor Hasan, Insurance Fraud Unit

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