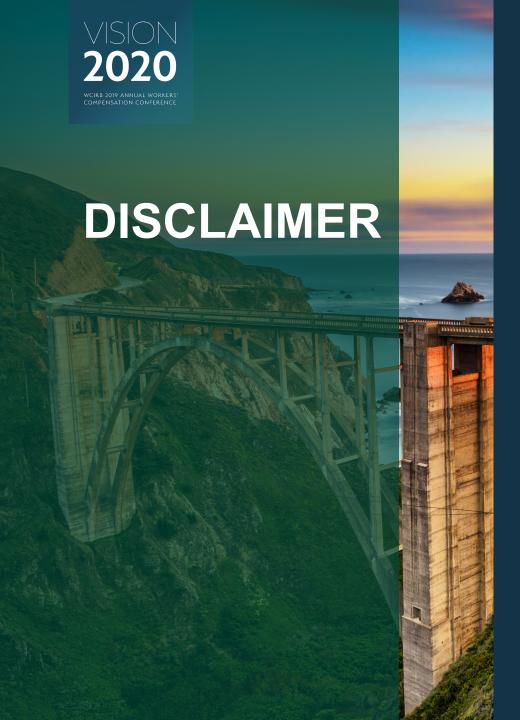




#### **Dave Bellusci**

Executive Vice President and Chief Actuary WCIRB California





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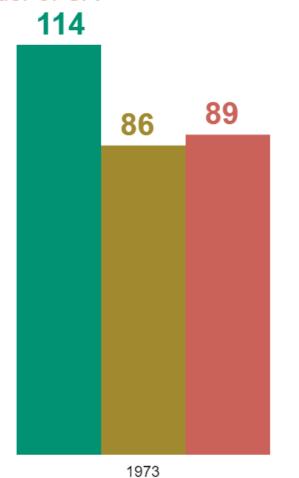
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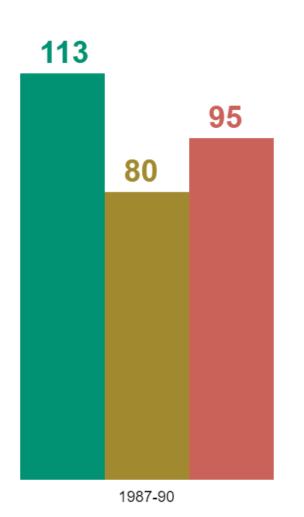
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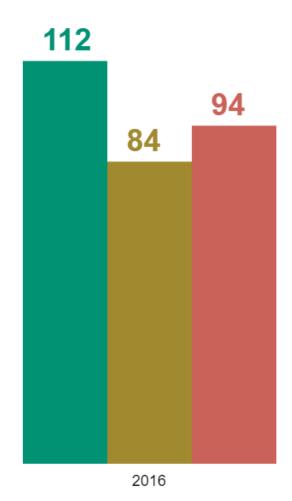


#### THE MORE THINGS CHANGE LOSS RATIOS INDEXED TO STATEWIDE AVERAGE

- LA Basin
- Bay Area
- Remainder of CA



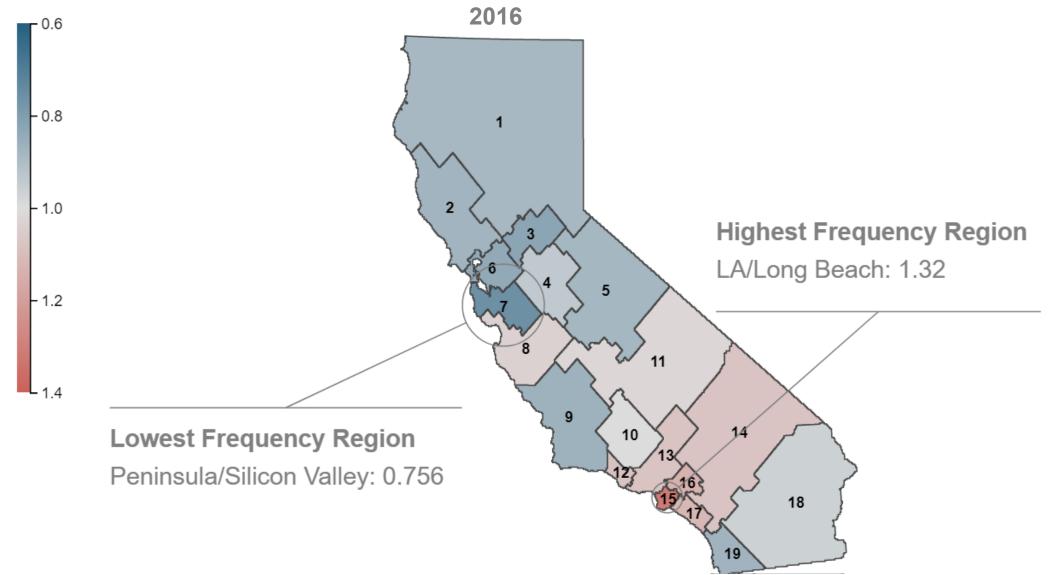






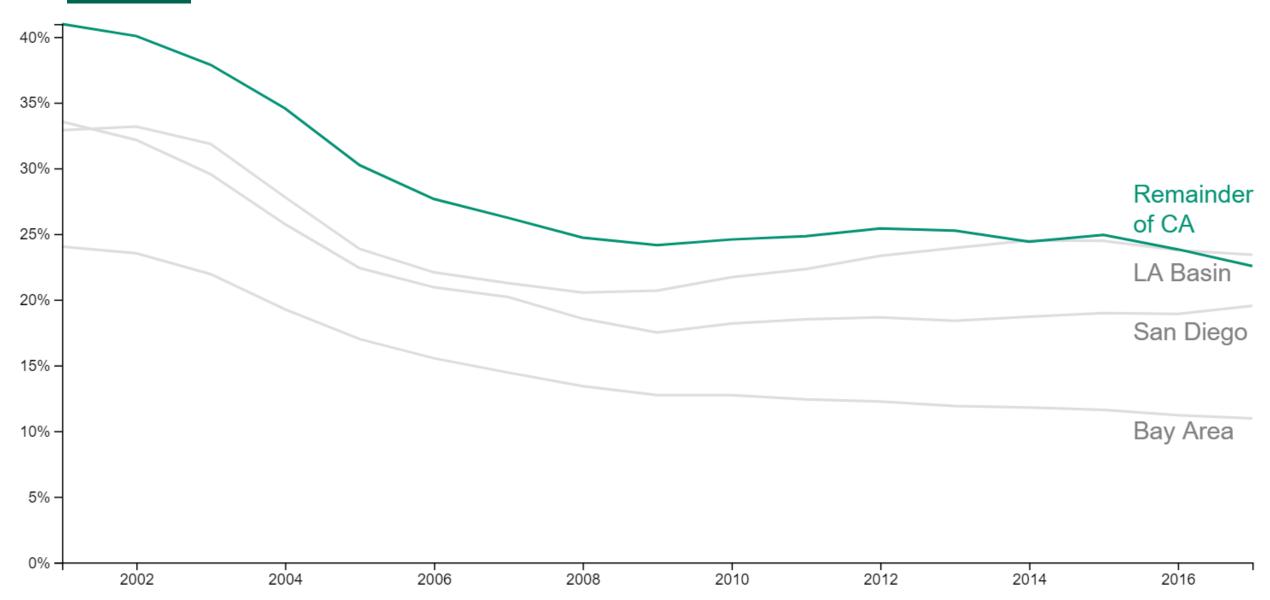
Indemnity Claim Frequency

# INDEMNITY CLAIM FREQUENCY RELATIVE TO STATEWIDE ADJUSTED FOR REGIONAL WAGE DIFFERENCES AND INDUSTRIAL MIX



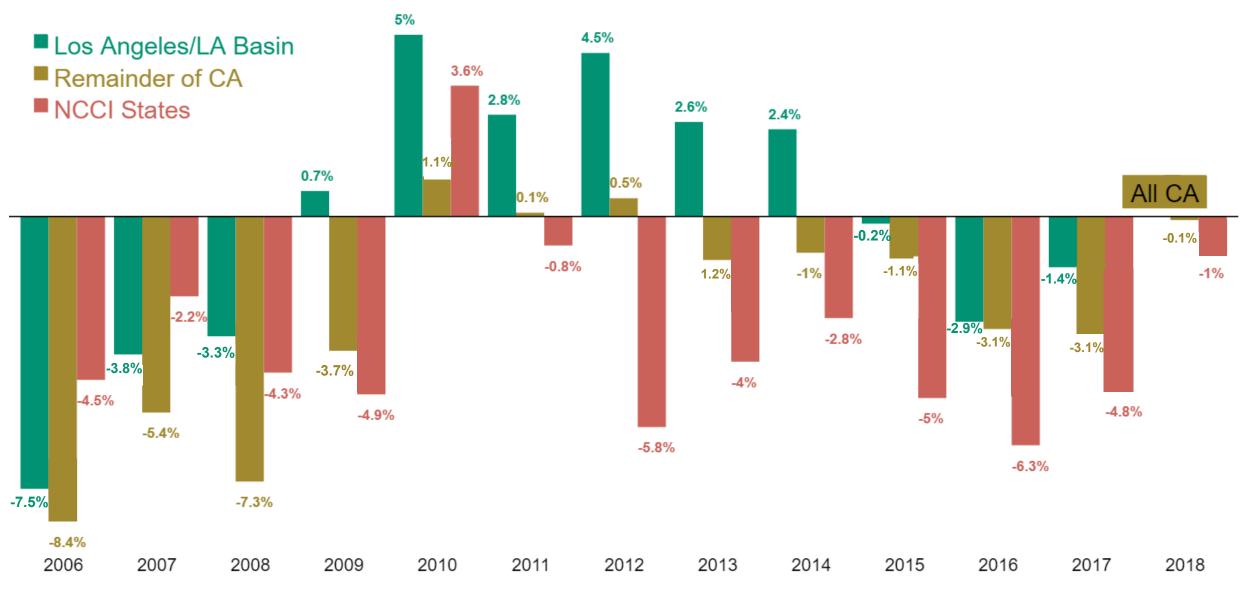


#### INDEMNITY CLAIM FREQUENCY BY REGION





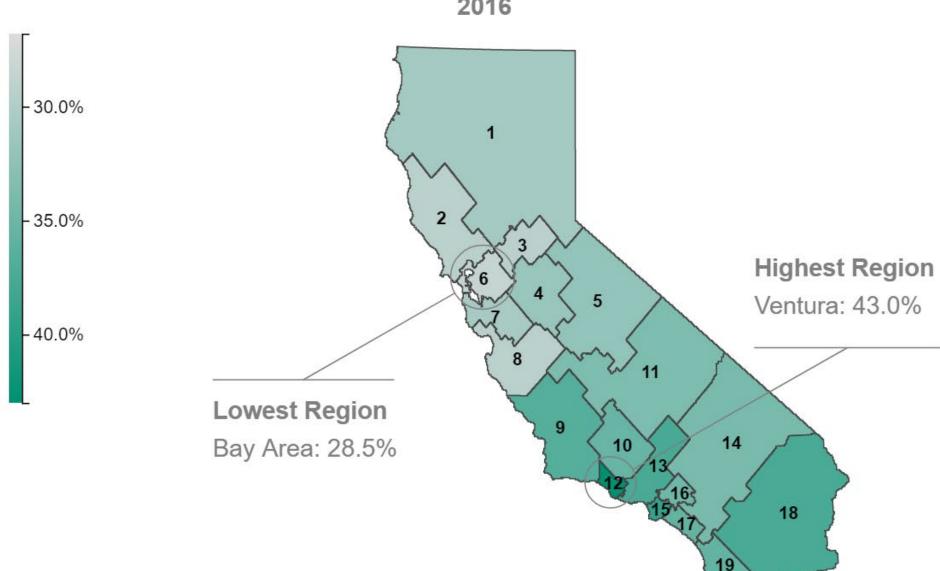
### CHANGES IN INDEMNITY CLAIM FREQUENCY BY REGION COMPARED TO NATIONAL TRENDS





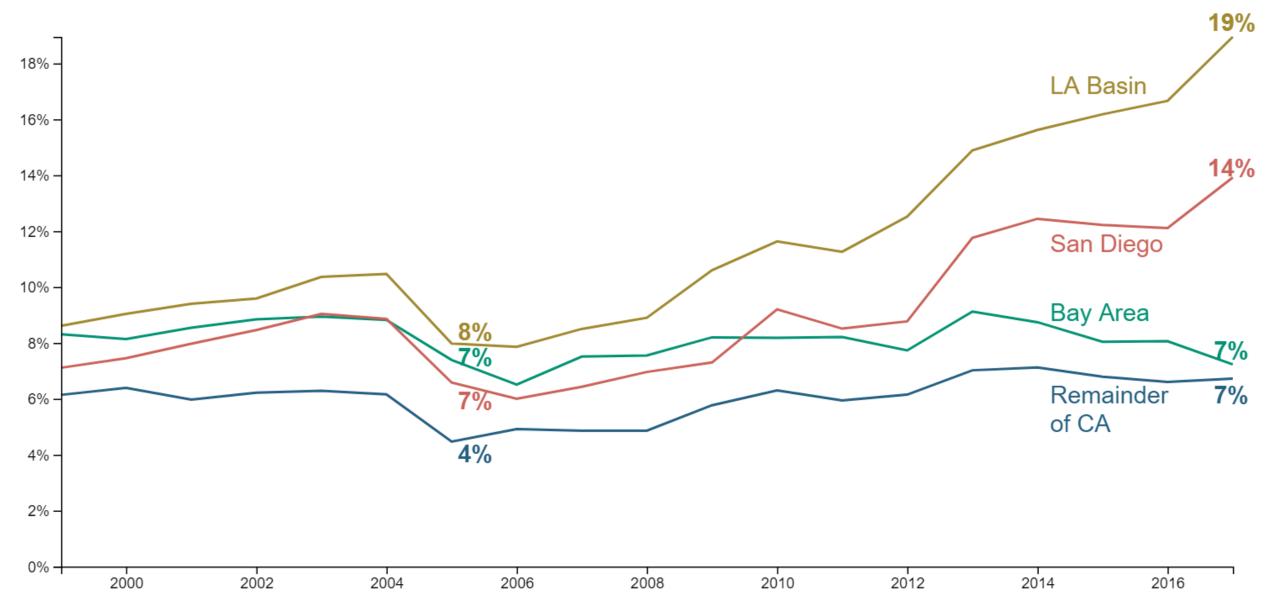
#### PERMANENT DISABILITY CLAIMS AS SHARE OF INDEMNITY CLAIMS

2016



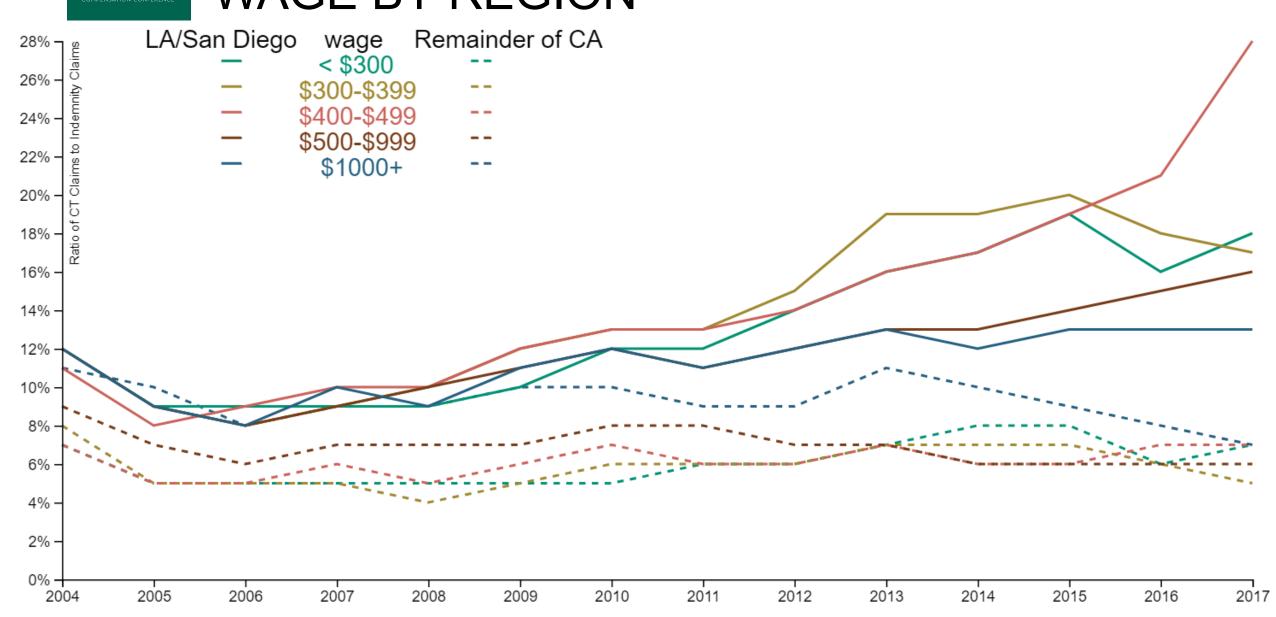


### PERCENT OF INDEMNITY CLAIMS THAT ARE CT BY REGION





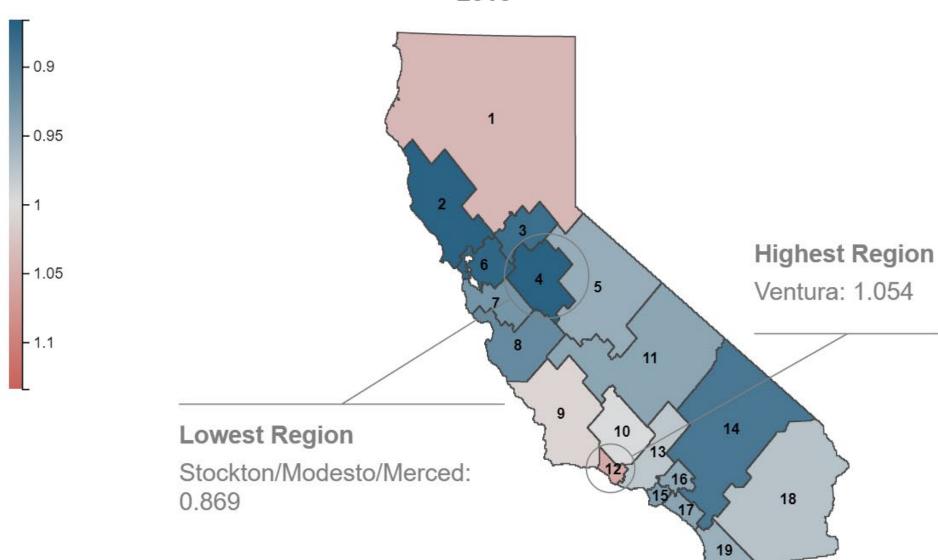
### PERCENT OF CT CLAIMS BY WEEKLY WAGE BY REGION





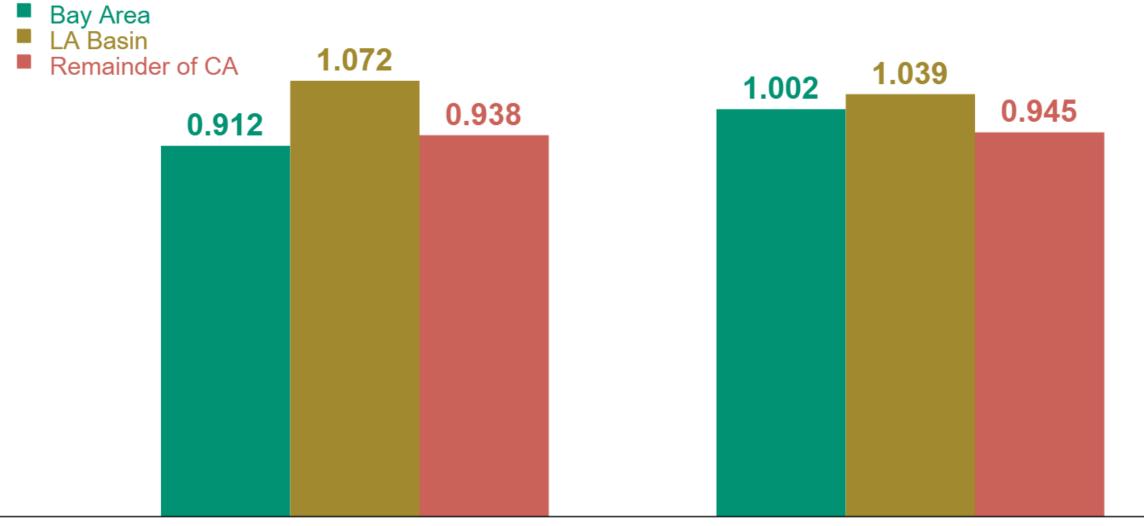
#### INDEMNITY CLAIM SEVERITY RELATIVE TO STATEWIDE AVERAGE CONTROLLED FOR CLASSIFICATION MIX







#### LOSS DEVELOPMENT INDEXED TO STATEWIDE AVERAGE FROM FIRST UNIT STAT REPORT LEVEL TO TENTH UNIT STAT REPORT LEVEL

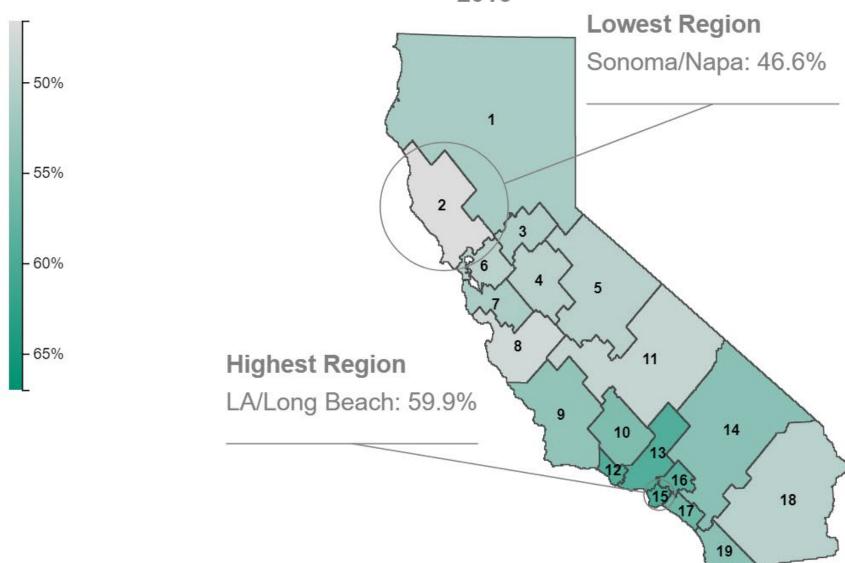


2012/13 2017/18



# OPEN SHARE OF INDEMNITY CLAIMS AT FIRST UNIT STAT REPORT

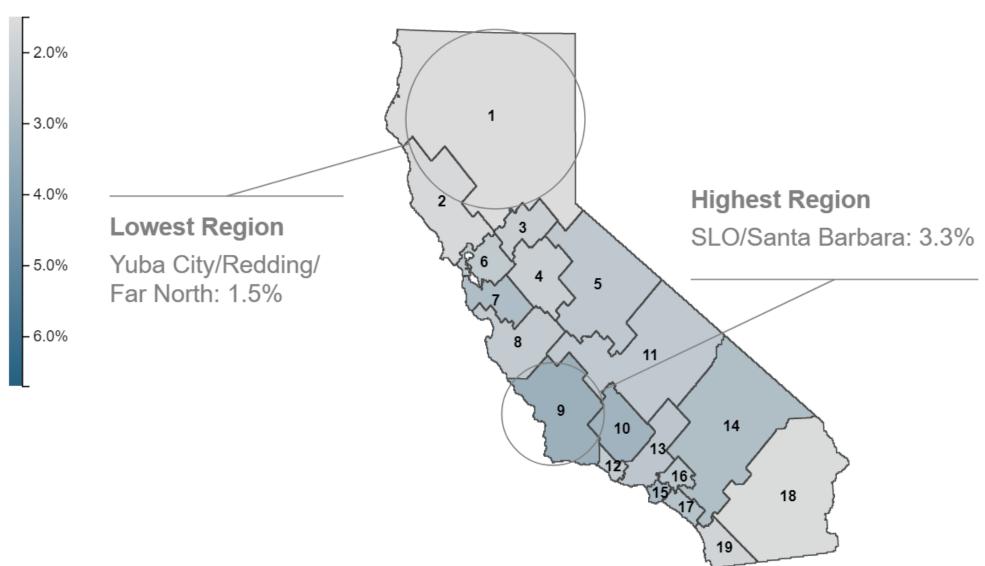






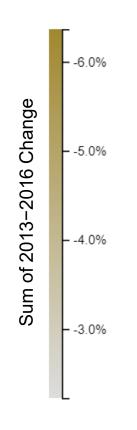
### PAID MEDICAL FOR PHARMACEUTICALS AS A SHARE OF PAID MEDICAL

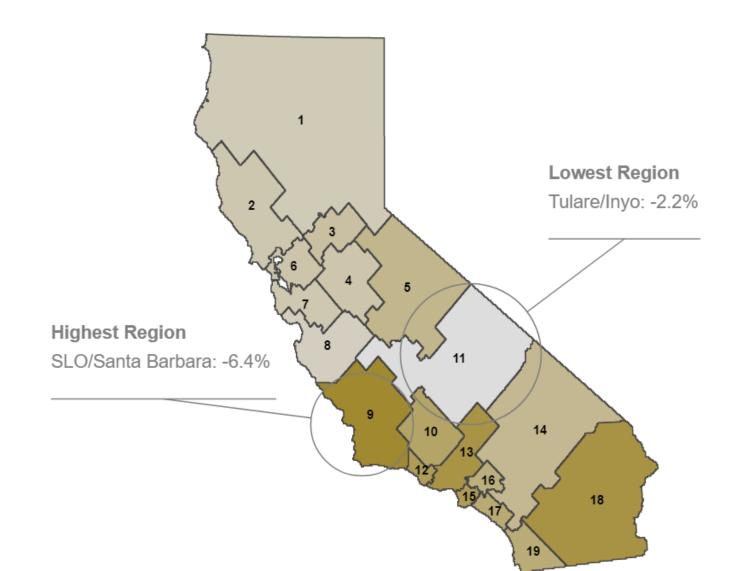






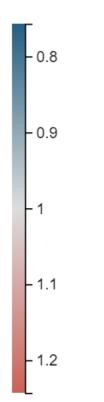
#### CHANGE IN PAID MEDICAL FOR PHARMACEUTICALS AS A SHARE OF PAID MEDICAL 2013-2016

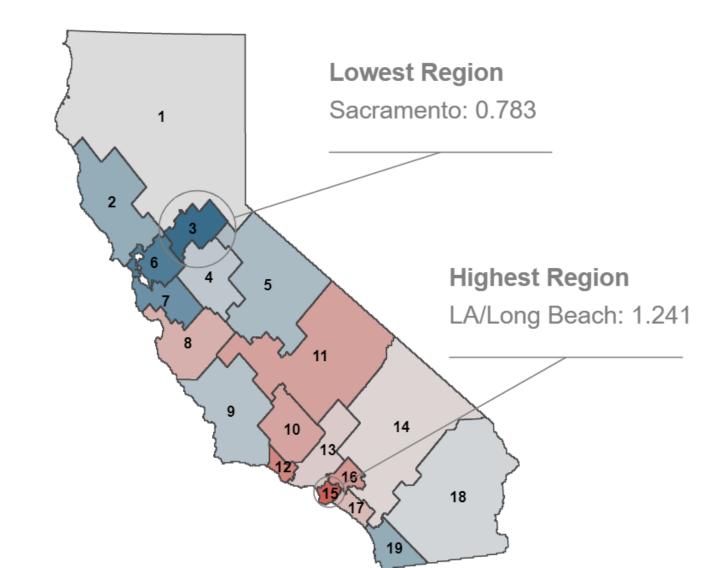






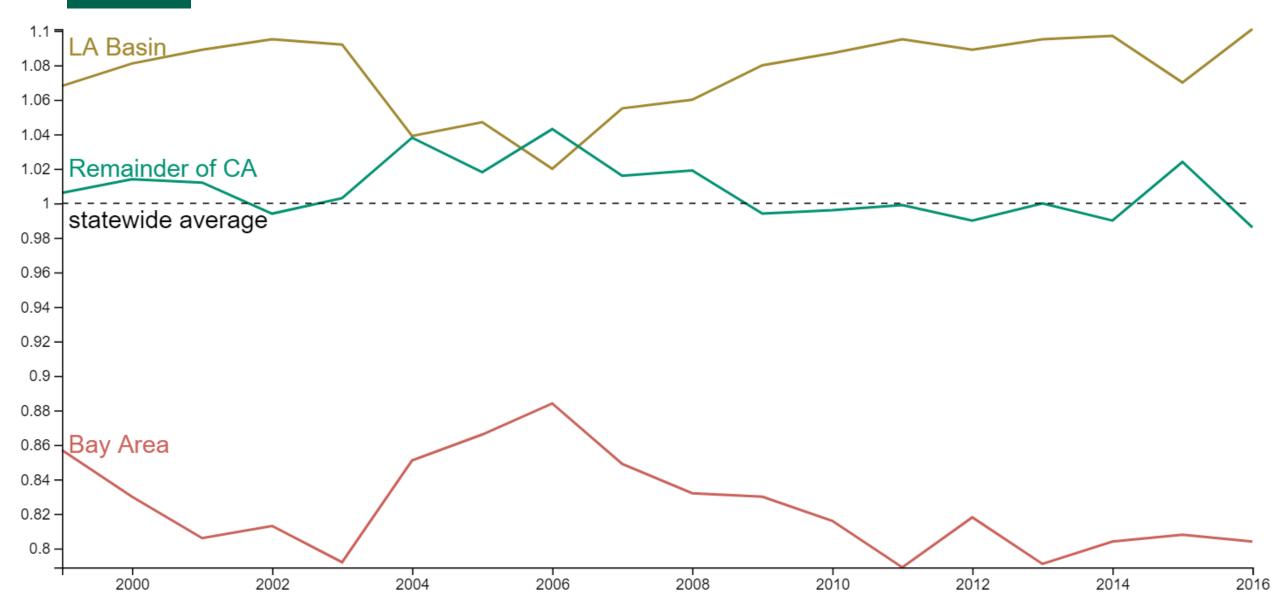
# LOSS TO MODIFIED PURE PREMIUM RATIO RELATIVE TO STATEWIDE CONTROLLED FOR CLASSIFICATION MIX & WAGE LEVEL DIFFERENCES







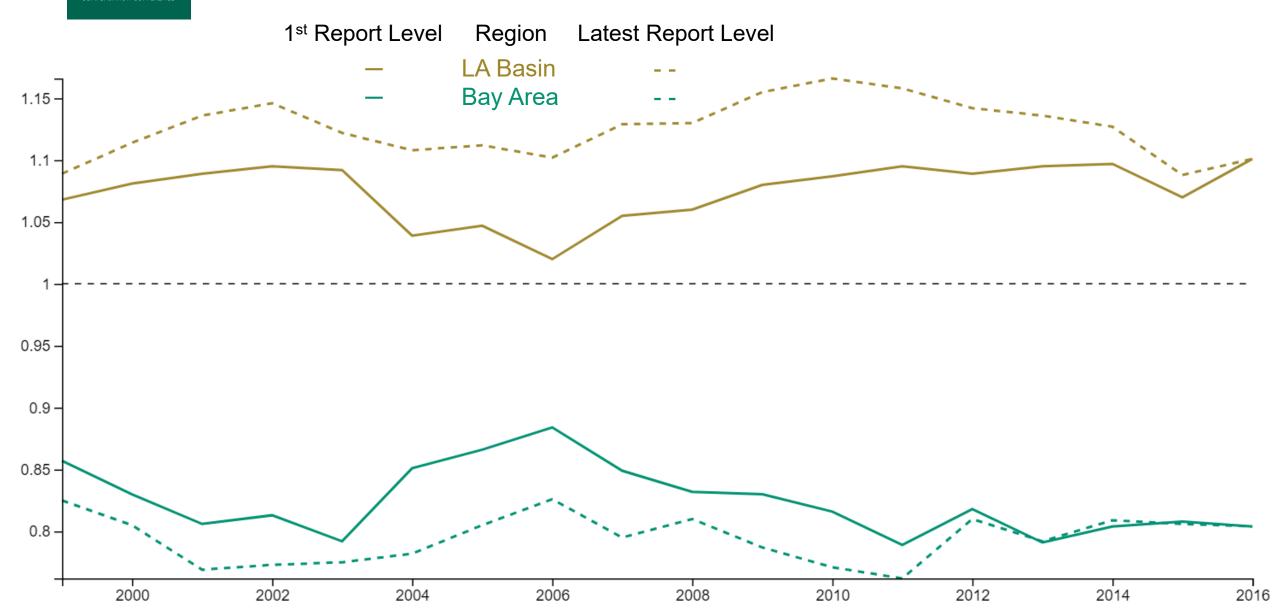
#### LOSS RATIOS INDEXED TO STATEWIDE AVERAGE AT FIRST UNIT STAT REPORT LEVEL





#### LOSS RATIOS INDEXED TO STATEWIDE AVERAGE

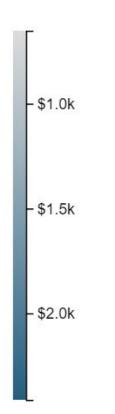
AT FIRST UNIT STAT REPORT LEVEL AND LATEST AVAILABLE UNIT STAT REPORT LEVEL

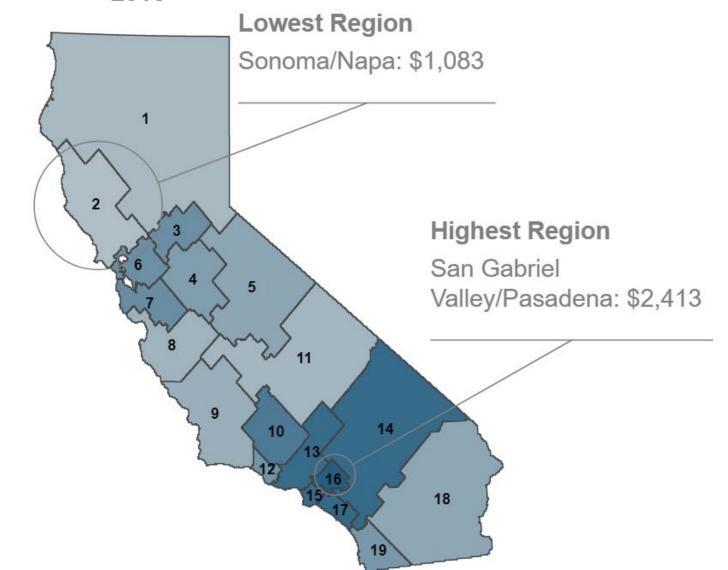




## MEDIAN PAID ALAE ON PERMANENT DISABILITY CLAIMS

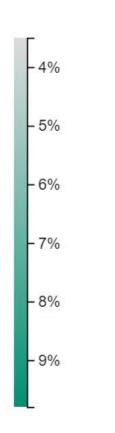
2016

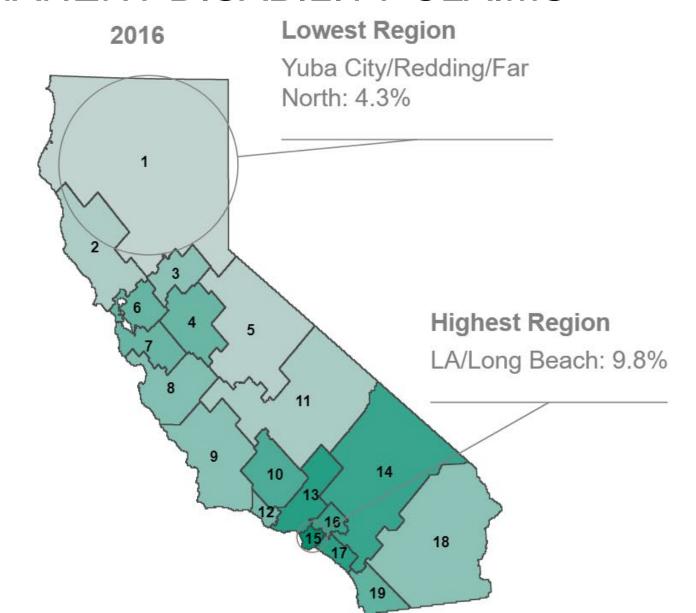






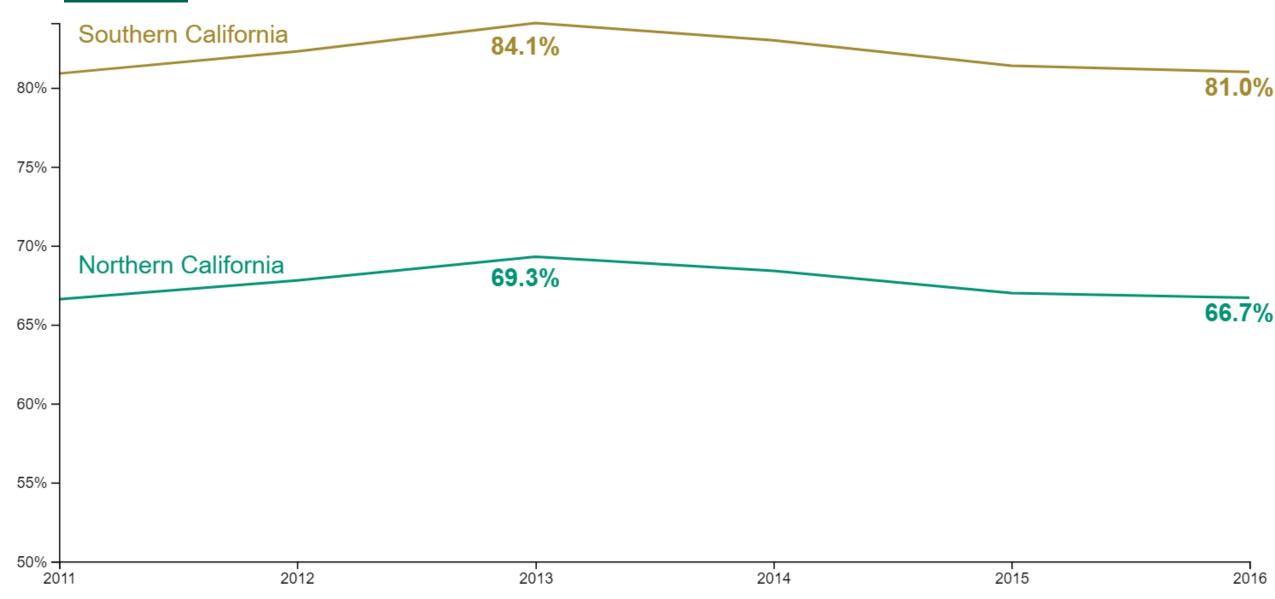
### PAID ALAE AS A SHARE OF INCURRED LOSSES ON PERMANENT DISABILITY CLAIMS







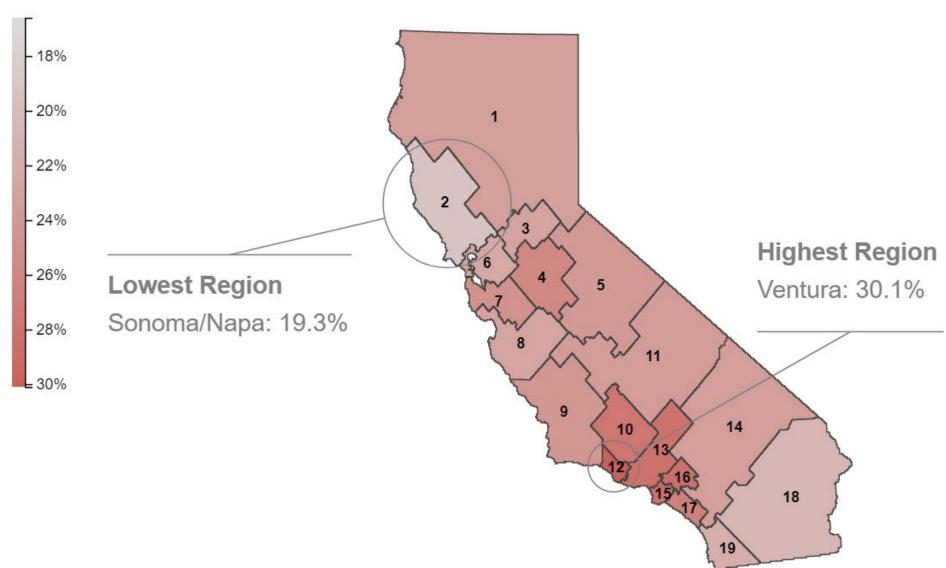
### PERCENT OF PERMANENT DISABILITY CLAIMS THAT ARE REPRESENTED





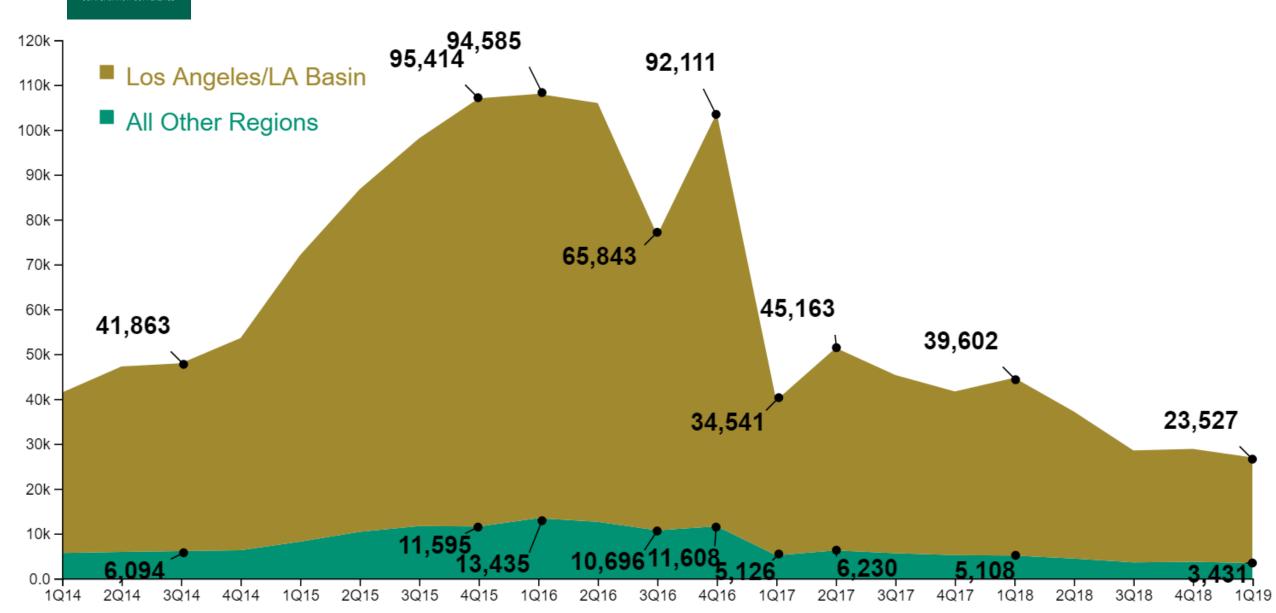
# SHARE OF INDEMNITY CLAIMS WITH A MEDICAL LEGAL REPORT







#### FILED LIEN COUNTS BY REGION





#### SUMMARY OF KEY FINDINGS

- For Many Years Significant Differences in Costs Levels between LA Basin and Remainder of State
- Current Differentials Relatively High
- Frequency Differences Key Driver
  - Not explained by wage and class differences
  - Higher frequency of PD claims in LA Basin
  - Higher frequency of CT claims in LA Basin
  - San Diego frequency increasing
  - No indicators of differential shrinking
- Severity Differentials More Muted
  - Loss development higher in LA Basin gap narrowing
  - Claims close slower in LA Basin
  - Claim closing differences narrowing

- Frictional Costs Differential Key Driver
  - Higher frequency of PD and CT Claims in LA
  - Higher attorney involvement in LA
  - More frequent medical-legal reports in LA
  - Liens much more frequent in LA but dropping sharply

 Otherwise not many signs of differences narrowing

#### Data Sources for the Bay to the Basin

<u>Chart</u>	Data Source
Market & Premiums	
Loss Ratios Indexed to Statewide Average	August 10, 1978 WCIRB letter to Insurance Commissioner on Manual Rates by Geographical Territories (based on policies assigned to a single territory), Section D, Part 1 of WCIRB's July 1, 1992 Rate Filing (based on policy address) and the WCIRB's 2018 Geo Study. Premiums don't reflect any individual insurer territorial pricing insurers.
Indemnity Claim Frequency Relative to Statewide Adjusted for Regional Wage Differences and Industrial Mix	WCIRB 2018 Geo Study. Reflects policy year 2016 at first unit statistical report level.
Indemnity Claim Frequency by Region	WCIRB unit statistical data at first report level. Figures are per \$100 million of exposure at the accident year 2017 level. The 2017 figures are preliminary.
Changes in Indemnity Claim Frequency by Region	WCIRB unit statistical data at first report level and NCCI 2019 State of the Line Report. The 2018 estimates are preliminary.
Permanent Disability Claims as Share of Indemnity Claims	WCIRB 2018 Geo Study. Reflects policy year 2016 at first unit statistical report level.
Percent of Indemnity Claims that are CT by Region	WCIRB unit statistical data at first report level. The 2017 figures are preliminary.
Percent of CT Claims by Weekly Wage by Region	WCIRB unit statistical data at first report level. The 2017 figures are preliminary.
Indemnity Claim Severity Relative to Statewide Average Controlled for Classification Mix	WCIRB 2018 Geo Study. Reflects policy year 2016 at first unit statistical report level.
Loss Development Indexed to Statewide Average	WCIRB unit statistical data. Includes indemnity and medical losses combined. The 2017/18 period reflects the most recent evaluations of each of the last ten policy years. The 2012/2013 period reflects the comparable evaluations of policy years that occurred in the 2012 and 2013 period. Region is assigned based on policy address information.
Open Share of Indemnity Claims	WCIRB 2018 Geo Study. Reflects policy year 2016 at first unit statistical report level.
Paid Medical for Pharmaceuticals as a Share of Paid Medical	WCIRB 2018 Geo Study. Reflects policy year 2016 at first unit statistical report level.
Change if Paid Medical for Pharmaceuticals as a Share of Paid Medical 2013-2016	WCIRB 2018 Geo Study.
Loss to Modified Pure Premium Ratio Relative to	WCIRB 2018 Geo Study. Reflects policy year 2016 at first unit statistical report level. Premiums don't reflect any
Statewide Controlled for Class Mix & Wage Differences	individual insurer territorial pricing insurers.
Loss Ratios Indexed to Statewide Average at First Unit Stat Report Level	WCIRB unit statistical data at first report level. Based on ratio of incurred losses to unmodified pure premium. Region assigned based on policy address information. Premiums don't reflect any individual insurer territorial pricing insurers.
Loss Ratios Indexed to Statewide Average at First and Latest Unit Stat Report Levels	WCIRB unit statistical data at first report level and latest available unit stat report level. Based on ratio of incurred losses to unmodified pure premium. Region assigned based on policy address information. Premiums don't reflect any individual insurer territorial adjustments.
Median Paid ALAE on Permanent Disability Claims	WCIRB 2018 Geo Study. Reflects policy year 2016 at first unit statistical report level.
Paid ALAE as Share of Incurred Losses on Permanent Disability Claims	WCIRB 2018 Geo Study. Reflects policy year 2016 at first unit statistical report level.
Percent of Permanent Disability Claims that are Represented	WCIRB Permanent Disability first survey level (claims at approximately 30 months maturity). Region is based on WCAB office location.
Share of Indemnity Claims with a Medical-Legal Report	WCIRB 2018 Geo Study. Reflects policy year 2016 at first unit statistical report level.
Filed Lien Counts by Region	DWC EAMS data.